



SMITH-COOPER[®]
INTERNATIONAL



July 15, 2014

To Our Valued Customers:

Due to the continuing escalation of raw materials, labor, transportation and energy costs, we will be adjusting prices on Sharpe[®] Valve products effective September 1, 2014. The price adjustments will vary by product line, ranging between 3% and 7% depending on the product line and size affected.

Additionally, we will be rebalancing select list prices on Smith-Cooper Valve and Specialty products to be more in line with the marketplace.

Orders placed on or before August 31, 2014 will be honored at current pricing. All quotations issued prior to September 1, 2014 will be valid for 30 days.

As always, we remain committed to providing competitive pricing with the highest level of customer service. Please contact us with any questions or concerns you may have.

Thank you again for your continued support of Smith-Cooper International.

Best Regards,

Bob Cooper
President
Smith-Cooper International

bc